# Company Profile / Stock Information (As of September 30, 2022)

# Corporate Profile

Corporate Name MIMAKI ENGINEERING CO., LTD.

Foundation August 1975 Capital 4,357 million ven

Development, manufacturing, and sales of **Businesses** 

computer devices and software

**Employees** 2.024 (consolidated) 821 (parent company only)

### **Board Members**

President	Kazuaki Ikeda
Managing Director	Kazuyuki Takeu
Executive Director	Koji Shimizu
Director	Yasuhiro Haba
Director	Nariaki Makino
Director	Takeshi Kodaira
Director	Shujiro Morisav
Outside Director (Full-time Audit and Supervisory Committee Member)	Yoh Zenno
Director (Audit and Supervisory Committee Member)	Noriyuki Tanak
Outside Director (Audit and Supervisory Committee Member)	Makoto Tanaka
Outside Director (Audit and Supervisory Committee Member)	Hisamitsu Arai
Outside Director (Audit and Supervisory Committee Member)	Seiko Minomo
Outside Director	Shunsuke Num

# Accounting Auditor

Deloitte Touche Tohmatsu LLC

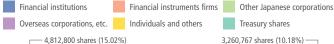
### Stock Information

Number of Authorized Shares 128.160.000 shares Number of Issued Shares 32.040.000 shares Number of Shareholders 4.566

### Maior Shareholders

Shareholder name	(shares)	Investment ratio (%)
Ikeda Holdings, Inc.	5,064,000	17.60
The Master Trust Bank of Japan, Ltd.	2,917,600	10.14
Tanaka Kikaku Ltd.	2,230,000	7.75
Noriyuki Tanaka	2,033,100	7.06
Tokyo Small and Medium Business Investment & Consultation Co., Ltd.	1,529,000	5.31
MIMAKI ENGINEERING Employee Stock Ownership	1,139,500	3.96
State Street Bank and Trust Company 505019	985,400	3.42
The Hachijuni Bank, Ltd.	840,000	2.92
Adeki Partners Co., Ltd.	833,200	2.89
Custody Bank of Japan, Ltd.	664,100	2.31

### Ownership Breakdown



---- 4,812,800 shares (15.02%) 10,211,166 shares (31.87%)

9,393,582 shares (29.32%)

- 811,863 shares (2.53%)

- 3.549.822 shares (11.08%)

# Shareholder Information

_	
Business year	From April 1 to March 31
Annual general meeting of shareholders	Within three months from the end of each business year
Record date	Annual meeting of shareholders: March 31 Year-end dividend: March 31 Interim dividend: September 30 A date will be announced beforehand if necessary.
Share unit	100 shares
Shareholder registry administrator	Mitsubishi UFJ Trust and Banking Corporation 4-5, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-8212, Japan
Contact details for the above	Mitsubishi UFJ Trust and Banking Corporation Transfer Agent Department 1-1, Nikkocho, Fuchu-shi, Tokyo, Japan

Tel: 0120-232-711 (toll free in Japan)

Mail address P.O. Box No. 29, Shin-Tokyo Post Office 137-8081, Japan Mitsubishi UFJ Trust and Banking Corporation Transfer Agent Department Method of public notice Public notices are posted on our website (https://ir.mimaki.com/, in Japanese). However, if an electronic public notice cannot be given due to unavoidable circumstances, it will be published in the Nihon Keizai Shimbun.

Listings Tokyo Stock Exchange Prime Market Securities code 6638

- For inquiries on address changes or other procedures pertaining to shares, please contact the account management institution (securities firm, etc.) with which your account is held. Please note that the shareholder registry administrator (Mitsubishi UFJ Trust and Banking Corporation) cannot handle these
- 2. Unreceived dividends are paid at the head office of Mitsubishi UFJ Trust and Banking Corporation.

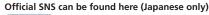
# **Corporate Website**

In addition to the latest information and news, our corporate website provides visitors with a deeper understanding of the business, products and services of MIMAKI ENGINEERING. Please have a look



The QR code to the right may be used for access by cellular phones and smartphones.

# You may access it here https://ir-eng.mimaki.com/



Facebook https://www.facebook.com/mimakiengineering/ YouTube https://www.youtube.com/user/MimakiPR/videos Instagram https://www.instagram.com/mimaki\_iapan/

# BUSINESS REPORT 2022.9

**Interim Business Report** April 1, 2022-September 30, 2022

> The pure clear ink for 3D printers expresses glass/acrylic-like transparency



Securities Code: 6638





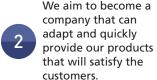
# We aim to be a market leader in digital on-demand with our proprietary raster technology (for inkjets, etc.) and

production by developing market-oriented products vector technology (for cutting plotters, etc.).

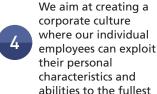
# **Management Vision**



We aspire to become a "Development-oriented Enterprise" with our own technology and our own brand of products throughout the world.







extent.

# MINGKI

# MIMAKI develops new organization and corporate image

To remain as a group of innovators and to fully exploit the personal characteristics and abilities of every employee, we began a new system with small groups called GIPS (Group Independent Profitability management system). We also reorganized into five divisions—Research and Development, Sales, Production, Administration, and Corporate Planning—so that we can promptly identify potential market needs and provide solutions.

With GIPS every group will now have a clear role and responsibilities and will work cooperatively as if each group were an independent small factory.

The added value as the "fruit" of the activities of each group will be made clear, and in order to improve the profitability of their own division, all members of the group (centered on a leader) will share issues and ways to resolve them. Through these activities, all employees will participate in management and everyone will have efficiency in mind. In this way, we are looking to make our company an aggregate of "small fruits like a cluster of grapes."

Kazuaki Ikeda President

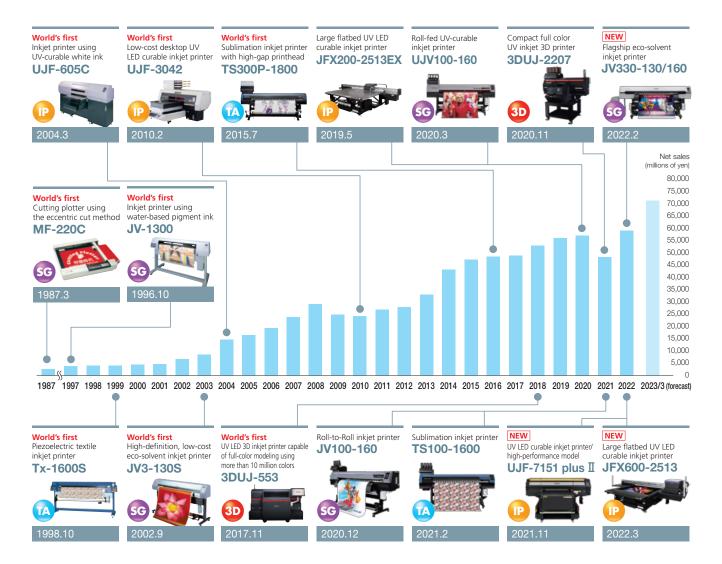
# Providing the total solution: supporting everything from introduction to the final quality of products

The MIMAKI Group is a development-driven group of companies that provides integrated services through the development, manufacturing, sales, and maintenance service of products, such as industrial inkjet printers, cutting plotters, and inks. By leveraging our proprietary core technologies, we will drive additional progress during the digital transformation and play our role as a solutions provider that supports everything from the introduction to the final quality of products.



# The history of MIMAKI: continual innovation

As a market leader in digital on-demand production, we will continue to create new markets and customers by identifying diverse needs promptly and accurately and by providing products that target these needs.



Our core technologies

# **Providing products for three markets and developing the**

Promoting the expansion of markets by always providing optimal products to the players in each market.

# FA business



# **Graphics**

Creating a variety of visual communication materials for business use, such as advertisements and signboards including large posters, car wrappings, soft signs, and display panels













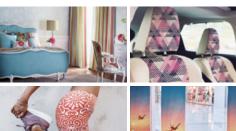
- PVC sheeting
   banner sheeting
- window film, etc.



# Textile & **Apparel**

Meeting growing needs in the furniture industry as well as the fast fashion and sportswear industries with items such as cloth before sewing (textiles) and readymade clothes (apparel)





## **Main printing materials**

- polyester rayon cotton silk
- synthetic leather, etc.





# **Industrial Products**

Printing for gifts, novelty items, custom-made goods for general consumers, and industrial products including instrument panels for automobiles and control panels for household electrical appliances and other products







- plastic acrylics glass • metal • wood, etc.



Products used for 3D printing of product designs, figures, and even 3D signboards, offering everything from full-color modeling with more than 10 million colors to ultra-large models up to 1.8 m high.







# **Factory Automation**

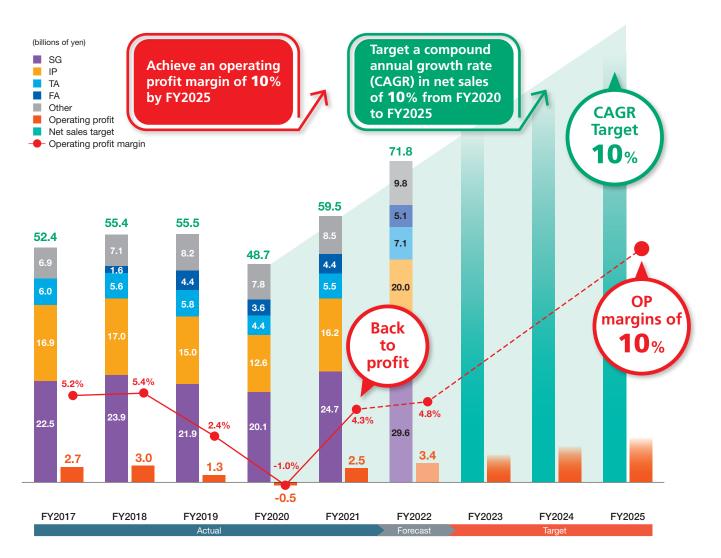
Developing five businesses based on vector and mechatronic technologies. The on-demand type digital coating machines can be used to fully automate the production processes from printing to coating.



Mimaki 6

# New medium- to long-term growth strategy **MIMCIKI**®

MIMAKI is steadily implementing measures aimed at achieving the targets set out in the new "Mimaki V10" medium- to long-term growth strategy: an operating profit margin of 10% by FY2025 as well as ensuring a V-shaped recovery in business results.







Here we provide a report on the state of business during the first half of the 48th term (from April 1, 2022 to September 30, 2022).

Kazuaki Ikeda

President, MIMAKI ENGINEERING CO., LTD.

# Overview of business performance during the first half of the fiscal year ending March 31, 2023

In the first six months of the fiscal year ending March 31, 2023 (the first half), both net sales and profits increased significantly. Net sales were 33,980 million yen (up 18.0% year on year), and operating profit was 1,885 million yen (up 11.5% year on year).

In the first half of the fiscal year, the global economy continued to face a tough situation as economic growth stagnated due to rapid interest rate hikes in Europe and the United States and prolonged historical inflation brought about by a surge in prices of energy, food, and other items amid difficulties in procuring parts and raw materials and a substantial rise in costs.

Under such circumstances, the MIMAKI Group has continued to expand sales and launch new products, developed its business in anticipation of rapid changes in the market environment and customer needs, and laid a foundation to improve profitability based on the key measures set forth in the medium- to long-term growth strategy "Mimaki V10." In the first half, we established a new Maruko Factory in Ueda City, Nagano Prefecture, with the aim of increasing production capacity and enhancing development functions. Regarding the sales, we seized the opportunities surrounding the revival of industrial printing-related exhibitions around the world, which have been postponed due to the COVID-19 pandemic, to expand sales by appealing to our full lineup and the industry's leading products of high image quality and high productivity.

Net sales for the first half of the fiscal year were affected by a decline in sales in Europe stemming from the Russia-Ukraine issue, in addition to continuing shortages of parts centered on semiconductors and continued longer transportation lead times. However, amid ongoing firm demand for the Company's products overall, sales of printers, which continue to face supply constraints, increased mainly in emerging economies for the TA (Textile & Apparel) market where recovery from the COVID-19 pandemic was lagging, in addition to the IP (Industrial Products) market where new products sales were strong. In addition, the sale of core products performed well in the SG (Sign Graphics) market. Sales of ink and spare parts were also robust, reflecting an increase in the operation of printer units by customers. In addition to the above, the yen's depreciation had a positive effect, resulting in a significant increase in sales. In terms of the profit, we reviewed selling prices in response to the overall cost rise. However, the cost of sales ratio increased year on year due to factors such as increased costs in procuring parts and materials by prioritizing to avoid losing sales opportunities, as well as surging energy costs. Moreover, SG&A expenses increased mainly due to personnel, promotion, and R&D expenses as business and sales activities became more active. In spite of this, the yen depreciated, which resulted in a significant increase in operating profit.

# Outlook for consolidated business performance for the fiscal year ending March 31, 2023

Our consolidated full-year business performance forecasts for the fiscal year ending March 31, 2023, indicate net sales of 71,800 million yen (up 20.6% year on year) and operating profit of 3,420 million yen (up 33.1% year on year). In the second half of the fiscal year, the global economy's future condition is expected to remain uncertain, with economic stagnation due to continued inflation and restrained capital investment owing to rising interest rates. Negative impacts stemming from parts and materials procurement and logistics are also expected to continue for the time being, and we expect the business environment to remain challenging.

Regarding net sales, we expect that product supply constraints due to difficulties in procuring parts and materials will remain in some areas and products and that chronically long lead time of transportation will also impact net sales. On the other hand, we expect steady demand from customers in the SG, IP, and TA markets to continue as we enrich our product lineup. We will further strengthen our sales activities to raise sales. With regard to profit, in addition to the deterioration in the cost of sales ratio due to soaring costs of parts, materials and energy, the sharp depreciation of the yen is expected to increase SG&A expenses that are translated into yen at overseas subsidiaries. At the same time, we are revising our forecast for the yen exchange rate to depreciate. Based on the aforementioned circumstances, we have made consolidated business performance forecasts.

### Message to shareholders

Based on its medium- to long-term growth strategy, "Mimaki V10," the MIMAKI Group is working to achieve an operating margin of 10% by fiscal 2025. However, as mentioned above, many risks have emerged due to rapid changes in the environment, and we have to respond appropriately to them. In light of this business environment, we will continue to make the entire company efforts in accordance with the Group's management policy for the current fiscal year, which stipulates "Securing Fundamentals," and we will appropriately address management risks.

Based on the outlook of the business performance and our policy of stable and consistent shareholder returns, the interim dividend for the fiscal year ending March 31, 2023, will be 7.5 yen per share.

In closing, we thank you, our shareholders, for your continued guidance and support.

# MIMAKI's full-color 3D printing

In addition to beautiful color expression and elaborate modeling expression, we are particular about the characteristics of ink and are developing full-color 3D printers that make a difference in expressiveness.

Full-color 3D

The Pure Clear ink "MH-110PCL" for 3D printers

expresses glass/acrylic-like transparency

Transparent and clear modeling has been enabled with the Pure Clear ink "MH-110PCL" with reduced yellowness of conventional clear inks. It visualizes clear expressions intended by designers and architects, and is expected to be used in product design, industrial product mockups, and design verification, etc. In addition to medical models and architectural models that require visualization of internal structures, it can also be used to express works of art etc. in the 3DCG design field.



Full-color 3D

# An example of use in 3D Innovation and Design Studio at Monash University, Australia

The 3D Innovation and Design Studio at Monash University (Australia) utilizes "3DUJ-553" to create a realistic model different from general medical models such as plastic molding. Aiming to replace specimens that are expensive and difficult to obtain, they created realistic 3D models by CT scanning human organs and coloring them with photogrammetry (full-color surface 3D scan).



Large-format 3D printer

Support the local Nagano sports teams with a 3D printer!

# **Presented Shinshu Brave Warriors'** "Wayne Marshall's life-size figure" and AC Nagano Parceiro's "ball stand"

Shinshu Brave Warriors is a professional basketball team active in the B.LEAGUE B1 West. The team's tallest "Wayne Marshall's life-size figure (211 cm)" has been produced and set up at the game venue (Nagano City: White Ring).

AC Nagano Palseiro is a soccer club active in the Japan Professional Football League J3 League. A new ball stand based on the motif of the mushroom of the club sponsor, **HOKUTO** Corporation, was created, and used at the game venue (Nagano City: Minami Nagano Athletic Park).



Full-color 3D

# 3D print contest with the theme of "Expression of Transparency"

The award ceremony and award result announcement for this contest, which was co-hosted by DMM.com LLC (headquarters: Minato-ku, Tokyo; Chairman and CEO: Keishi Kameyama) with the theme of "Expression of Transparency," was held on October 14 at DMM.make AKIBA (Chiyoda-ku, Tokyo). The submitted works were modeled based on 3D data using the full-color 3D printer "3DUJ-553" and the new Pure Clear ink "MH-110PCL," which can express transparency akin to glass and acrylic.



Full-color 3D

Shapeways, the world's largest 3D print output service, evolves into full-color 3D print service with 3DUJ-553

Shapeways, Inc. (New York) is a company that provides 3D print output services utilizing proprietary software. 3D prints can be ordered immediately from the dedicated site "Shapeways." MIMAKI's 3DUJ-553 enables the creation of models such as those for organs in the medical field, where color and shape details and accuracy are required, as well as those for demonstrations of buildings, layouts and related landscaping in real estate development.













# Acquisition of assets for **Maruko Factory**

In order to respond to business expansion in line with the MIMAKI Group's medium- to long-term growth strategy "Mimaki V10," we have acquired new factory land and buildings for the purpose of increasing production capacity and enhancing development functions.

This will solve issues on the shortage of production space for industrial inkiet printers at the Head Office and Kazawa

Factory (Tomi City, Nagano Prefecture). We will expand our production capacity for units ranging from entry to high-end models. At the same time, we will reorganize the layout of the Kazawa Factory to strengthen its functions by expanding its development space.



# Mimaki

# parent of the forest Agreement"

We participated in the ceremony of the "Foster parent of the forest Agreement." We signed the agreement in order to cooperate with the "Nigiyaka Forest Project" conducted by the Nagano Prefecture Josho Forest Certification Council in an SGEC-certified forest\*

The Foster parent promotion business of the forest is an initiative in which Nagano Prefecture mediates agreements for local regions, etc. with a will to nurture forests to collaborate with companies and other entities keen to contribute to society in order to implement forestry activities. Currently, the Group is collaborating in

project activities to support the Josho Forest Certification Council's "Nigiyaka Forest Project" for the three-year period from October 2022 to September 30, 2025.



\* The forest is certified to meet certain standards for sustainable forest management and consideration for environmental conservation, by an independent third-party organization in accordance with international standards under its certification audit system

# JV330-160 received 2022 Pinnacle Product Award

JV330-160, a large-format inkjet printer, was awarded in the Roll-to-Roll Solvent/Latex (under 80 in.) category at the 2022 Pinnacle Product Award sponsored by PRINTING United Alliance (Printing Industries of America).

Pinnacle Product Award selects the best commercial hardware. software, consumables, industrial equipment, and screen equipment that were launched in 2022 by PRINTING United Alliance member companies. In this award, over 160 entry products in over 58 categories, including analog, digital, output, and non-output technologies, were evaluated by judges involved in the printing industry.



# Signing ceremony of the "Foster

# Among the 17 sustainable development goals (SDGs) adopted by the United Nations in 2015, MIMAKI will contribute to seven of them using its inkjet technology.















Up to this point, we have used proprietary inkjet technology to promote the growth of digital on-demand printing, in turn contributing to fulfilling the needs of society and the environment. Going forward, we will continue to effectively harness the digital transformation (the shift to digitization that includes the value chain and leads to new added value). In this way, we will be able to respond promptly to the needs of society and the environment that inspire us to add high-value such as unattended operation, saving labor, higher speeds and quality, and waterless printing—all technologies that are expected to grow.

# Toward a sustainable society: with digital on-demand printing

By using proprietary raster and vector technologies, we will drive the further development of digital on-demand printing





# Saving water

Save water with sublimation transfer printing, and conserve water with inkjet printing by which no water is polluted with dyes



# Simplified logistics flows

Logistics flows are shortened by digital on-demand





**Lower inventory losses** 

Use of inkjet printing minimizes lost inventory



# More efficient production plants

Inkjet printing makes it possible to have environmentally conscious production plants





# **Developing and manufacturing** environmentally friendly inks

Environmentally friendly eco-ink also protects the health of the operator





# **Environmentally aware ink cartridges**

Free collection and recycle of used ink cartridges, and adoption of eco-ink cartridges

# MIMAKI and the UN's SDGs: Initiatives to date

# Josho Forestry Cooperative: Nigiyaka Forest Project

Recently, efforts to tackle global warming and conserve the environment have been called for at a global level.

We also established the SDGs Promotion Office this fiscal year and strengthened the companywide initiatives. We have decided to support the "Nigiyaka Forest Project" because it contributes to the local community and leads to employee welfare benefits, as well as it is an initiative to conserve the forest and biodiversity that are indispensable for continuing corporate actions in the Josho region, where our head office and our main factories are located



### CO<sub>2</sub>-free electricity

We have introduced CO2-free electricity for all the electricity used at all factories and offices of MIMAKI and its subsidiaries where CO2-free electricity is available. As a result, electricity at the said factories and offices has been effectively switched to 100% renewable energy, reducing approximately 4,507 tons of CO₂ equivalent to approximately 9,499 MWh of electricity used in one year. (FY2021 results)

**Мітак**т 12 11 **M**imak





1975 August MIMAKI ENGINEERING was founded as a private limited company.

1981 May Reorganized into a stock company, MIMAKI ENGINEERING Co., Ltd.

1983 December Started development of the A2 flatbed pen plotter (RY-1003) for OEMs.

1986 February Started sales of the A2 flat pen plotter under the Hokusai brand.

1986 March Started operation of the Kazawa Factory.

1995 July Founded MIMAKI ENGINEERING (TAIWAN) Co., Ltd.

1999 January Received ISO 9001 certification.

September Founded MIMAKI USA, INC.

2003 October Opened the Nagano Development Center.

April Founded MIMAKI PRECISION Co., Ltd.

April Founded MIMAKI EUROPE B.V.

September Acquired Bokuya Factory in Tomi-shi, Nagano Prefecture.

April Opened the Technical Call Center.

April Acquired GRAPHIC CREATION Co., Ltd. as a subsidiary.

August Relocated the Head Office to Shigeno-Otsu, Tomi-shi,

Nagano Prefecture.

March Listed on the JASDAQ Securities Exchange.

December Founded MIMAKI IJ TECHNOLOGY CO.. Ltd

2006

July Acquired Miniaki Deutschland GmbH as a subsidiary.

January Received ISO14001 certification.

June Founded Shanghai Mimaki Trading Co., Ltd.

August Founded MIMAKI PINGHU TRADING CO., LTD.

2011 November Founded PT. MIMAKI INDONESIA.2013 April Founded MIMAKI AUSTRALIA PTY LTD.

April Founded MIMAKI SINGAPORE PTE. LTD.

July Founded MIMAKI INDIA PRIVATE LIMITED.

March Moved our shares to the Tokyo Stock Exchange First Section.

May Opened the Hachioji Development Center.

July Opened Shigeno Showroom in Tomi-shi, Nagano Prefecture.

April Founded MIMAKI EURASIA DIJITAL BASKI TEKNOLOJILERI PAZARLAMA
VE TICARET LIMITED SIRKETI

July Opened the JP Demonstration Center.

August Opened the TA and IP Lab Center.

October Acquired Mimaki La Meccanica S.p.A. as a subsidiary.

2017 February Founded Mimaki Lithuania, UAB.

June Founded Mimaki Bompan Textile S.r.l.

2018 October Acquired ALPHA DESIGN CO., LTD as a subsidiary.

November Acquired LUCK'A Inc. as a subsidiary.

March Founded MIMAKI (THAILAND) CO., LTD.

March Acquired MICRO TECH CORP. as a subsidiary.

April Transitioned to the Tokyo Stock Exchange Prime Market.

# **Drafting Plotters**

1986

April MX-11/10

February MF-120 A2 Flat Pen Plotter [Hokusai]

July MG-110 A1 Pen Plotter [Hokusai]

May Thermal Plotte

MX-11/10P Pencil Plotter

MR-11

October

1988

July

May MR-1900

April

November

MR-1600

LED Plotter A1 Version

LED Plotter A0 Version

1992

January

CG-50

November

December

MI POP

December

Ittobori

POP Making System

Software for Cutting

Gravestone Character

Masking Sheets

December

Cutting Software

Vesta

**CG-100SD** 

High-Speed Cutting Plotter

March MX-760/790 JP-560/590 Monochrome Inkjet

1995

January December MX-340/360/390 JP-660/690C Low-Cost Pencil Plotter Full-Color Inkjet Plotter

Pigment Ink

Raster Link Software RIP for PS2

Full-Color Inkiet Printer

October

October

JV-1300

with Water-Based

**Inkiet Printers** 

1998

JV2-130

October

1999

2000

January

for Illustrator

June

**Fine Cut** 

CFR-1220

Reciprocal Cutte

Tx-1600S

Full-Color Inkiet Printer

with Six-Color Pigment Ink

April

November JV2-180 Large-Format Full-Color Inkjet Printer

2003 2000 January November DM2-1810 Tx Link Software RIP for Textile

Flatbed Inkjet Printer April JV3-250SP Super-Wide Solvent Inkjet Printer

2001

Large-Format Full-Color

Digital Textile Inkjet Printer

June

Inkiet Printer

August

October

Tx2-1600

Digital Textile Inkjet Printer Raster Link Pro Solvent Inkjet Printer

Software RIP for PS3

September

Warch UJV-110 March

JV4-130/160/180 June

JV3-130S/160S 2005

Roll-Fed UV-Curable

JV22-130/160

Full-Color Inkiet Printer

JV3-75SP II/130SF

Digital Textile Inkiet Printer

JV3-160SP

Solvent Inkjet Printe

June

October

October

March

April

**GP-604D** 

Garment Printer

UJF-605R

Inkjet Printer

Inkjet Printer

August

October

Mav

Roll-Fed UV-Curable

JV3-250SPF

Raster Link Pro

Software RIP for PS3

**GP-1810D** 

Super-Wide Solvent

Tx3-1600

November **GP-604** Garment Printe Plug-In Cutting Software March **UJF-605C** Flatbed UV-Curable

2004

**CG-160FX** 

April

Garment Printer November DS-1600/1800 September Direct Dve Sublimation Prin December JV3-130SL Inkjet Printer Solvent Inkjet Printer

2006 March January CF3-1631/1610 Simple Cut Cutting Application Software Flatbed Cutting Plotter with Router Head

2006

Mimaki Profile

JV5-130S/160S

Ultrahigh-Speed Solvent

JF-1610/1631

Large-Format Flatbed

UV-Curable Inkiet

January

Master

June

December

2007

January

Inkjet Printer

August

August

August

Inkjet Printer

with PS3

**UJF-605R I** 

Roll-Fed UV-Curable

Raster Link

Software RIP Compatible

Pro III/IP III/TA III

UJF-605C **I**I

Flatbed UV-Curable

JV5-320S

Grand-Former Inkjet Printer Grand-Format Solvent

JV33-130/160

Inkjet Printer

March CG-75/130/ 160FX I

2008 January Raster Link Pro5 SG/IP/TA UJF-3042HG IPF-1610B/ 1610B-U Software RIP for PS3

Industrial Flatbed May UV-Curable Inkjet Printer JFX-1631 Mimaki Profile Flatbed Inkjet Printer October

Master II Color Management System Tx400-1800D April August CJV30-60/

December **UJF-706** 100/130/160 Printer Cutter August

2010 **Raster Link** January Pro4 JV5-320DS SG/IP/TA Software RIP for PS3 Grand-Format Inkiet Printer

February September **UJV-160** UJF-3042 Hybrid UV LED Curable UV LED Curable Flatbed Inkjet Printer Inkjet Printer

2009 February Tx400-1800B 320S4 February JV33-260 Digital Textile Inkjet Printer with Grand-Format Solvent Super-Wide Solvent Inkjet Adhesive Belt Carrier System Inkjet Printer

February

February

2010

October

FineCut8

Plug-In Cutting

Software

2011

TS3-1600

Dye Sublimation Inkjet Print

TS5-1600AMF

Printer JFX-1631plus February Large-Format UV LED Curable **TPC-1000** Flatbed Inkjet Printer Printer Cutter for Sports Apparel

November JFX-1615plus IJP Software Large-Format UV LED Curable June Flatbed Inkjet Printer

March Dye Sublimation Inkjet Printer JV34-260 Super-Wide-Format Inkiet Printer

September UJF-3042FX UJF-6042 UV LED Curable Flatbed UV LED Curable Flatbed Inkjet Printer November

2013 TS34-1800A Dye Sublimation Printer for April **UJV500-160** 

2013

April

CG-60/100SR Ⅲ High-Quality Cutting

October February Adhesive Belt Carrier System UV LED Curable Flatbed

Inkiet Printer March Large-Format UV LED Curable JV400-130/ December 160LX Latex Inkiet Printer

Digital Textile Inkjet Printer TS500-1800 Ultra-High-Speed Dye Sublimation Inkjet Printer

SWJ-320S2

For emerging nations:

RasterLink6

Inkjet Printer

December

Inkjet Printer

2 7 7 October May JV150-130/160 JV400-130/ Solvent Inkjet Printer Direct Printing / Dye Sublimation 160SUV

> October CJV300-130/160 May

October CJV150-75/ 107/130/160

February Mimaki Target **Color Emulator** 

Tx500-1800DS Color Management System Direct Printing Sublimation April SIJ-320UV September UV LED Curable Inkjet Printer JFX500-2131

Large-Format UV LED Curable Flatbed Inkjet Printer June TxLink3 IJP Software July TS300P-1800

Dye Sublimation Inkjet Printer December November UJF-7151 plus Direct Textile UV LED Curable Flatbed Inkjet Printer UV LED Curable Inkjet Printer Inkjet Printer

December Tx500-1800B Tx300P-1800 Digital Textile Inkjet Printer with Direct Textile Inkjet Printer UCJV300-160

TS500P-3200

Dye Sublimation Inkjet Printer 3DUJ-553

February

2017

November

Printer Using

November

Using More Than

10 Million Colors

December

Solvent

Inkiet Print

JV300-190

UCJV150-160

JFX200-2513 Large-Format UV LED Curab Flatbed Inkiet Printer

March JV300-130/160 TS30-1300

April UJV55-320

> MM700-1800B July UCJV300-75/107/130 Direct Textile
> Inkjet Printer
>
> UV-Curable Ink

**Mimaki Profile** Master3

nkiet Printer

Flathed Inkiet

July

Tx300P-1800B

Printer

July Color Management System Tiger-1800B Mk II September Inkjet Printer with Adhesive Belt Tiger-1800B Carrier System Direct Textile Model/ Direct Textile Inkjet Printer Dye Sublimation Model October

UJF-3042Mk **I**I UV LED Curable Flatbed March TS55-1800 October Water-Based Sublimation Transfer **UJF-6042Mk** II UV LED Curable Flatbed

JFX200-2513EX November JFX200-2531 Large-Flatbed UV LED Curable Large-Format UV LED Curable

JV300-130/160Plus JFX600-2513/

September CJV300-130/160Plus UJF-7151 plus II Print & Cut Inkiet Printer

November New Technology UV LED Curable Inkjet Tx300P-1800Mk II Hybrid Digital Textile Printer

March UJV100-160 The World's First UV LED Curable 3D Printer Capable of Full-color Modeling UV-Curable

> 3DGD-1800 GDP System Large-Format

> > 3D Printer

November 3DUJ-2207 Compact full color UV inkjet 3D printer

February

February

TS100-1600

December JV100-160 Roll to Roll IJP ...

February JV330-130/160 Eco-Solvent Inkjet Printer

2022

September

September

DCF-605PU

**Spray Coat Set** 

3D Print prep Pro

Flatbed UV LED Curable Inkiet Printe

UJF-6042/3042 Mk II

Flatbed UV LED Curable Inkjet Prin



February CJV330-130/160 Print & Cut Inkiet Prints

Tiger-1800B Mk Ⅲ TS330-1600



2022 February **CG-AR Series** Cost performance

# **Cutting Plotters** 1989

March CG-90SD MF-220C A2 Flat Cutting Plotter Cutting Plotter

December CF-70

1990 A1 Flatbed January **Cutting Plotter CG-120** Cutting Plotter with

June CG-45 Desktop Cutting Plotter

June MC-300S

October September CG-60/90 CF-120 For overseas: Cutting Plotter Cutting Plotter

Novembe CG-90AP Apparel Pattern Cutting Plotter

1991 1993 Desktop Cutting Plotter

Auto-Roll Feeder

February HF-500 Heat Pen Cutting Plotter CG-51/61/101/121 Desktop Cutting Plotter 120-cm-Width Flatbed March

ME-500

October CAM LINK Cutting Data Conversion CG-100/130Lx

Zusaku

Gravestone Design

Modeling Machine

My Brain

**Engraving System** 

Low-Cost Cutting Plotte

August

Support System

April

NC-5

July

1994 November CF-0912/1215 January Large-Format Flatbed CG-6/9/12 Cutting Plotter High-Speed Cutting Plotter Low-Cost Cutting Plotter

1997 1995 January **CG-100AP** 1-Meter-Width Annarel

January **Vector Link** Pattern Cutting Plotter Cutting Software for PS (Mac OS) January

March My Brain Vehicle Cutting System for

Car Film May

2002 CG60/100/130EX June Cutting Plotter with Crop-Marker Sensor Cutting Software for Corel Draw December CG-60St

2003 June CG-130FX Cutting Plotter with High-Speed Crop-Marker

June 🥌

Fine Cut for Corel Cutting Plotter with High-Speed Crop-Marker 2005 October

CG-75ML+JV3-75SP II December

October CG-60SR

CG-60SL For overseas: Low-Cost Flatbed Cutting Plotter Desktop Cutting Plotter

Simple Studio

May **CG-100SR I** High-Quality Cutting Plotter

August **APC-130** Large-Format CAD Cutting Plotter for Apparel

February

CFL-605RT Small Flatbed Cutting

ArtiosCAD DS CF22-1225 Packing Design CAD Flatbed Cutting Plots

2017 November

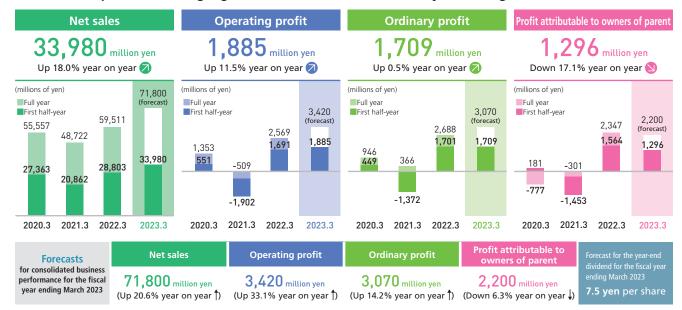
2019 September CG-75/130/160 FX II Plus Multi-Cutting Plotter

JFX550-2513

cutting performance, usability

15 **Mimak** 

# Consolidated performance highlights for the first half of the fiscal year ending March 2023



# Performance highlights by market for the first half of the fiscal year ending March 2023



as well as ink, were also strong.



In terms of main units, sales of entry model JV/ In terms of main units, sales of the core UJF-7151PlusII In terms of main units, the entry model TS100 UJV100 and cutting plotter with new product CG- and UJF-6042Mklle small flatbed machines, which AR were strong, despite the impact of difficulties in have renewed their lineup, grew significantly. Sales Latin America and Asia. At the same time, the core procuring parts. Sales of our core mid-range models, of large flatbed machines also grew, resulting in a mid-range model performed solidly, resulting in a significant increase in overall sales. Sales of ink also substantial increase in sales volume overall. Sales of increased significantly.

### TA market 3.345 million yen Percentage of net sales Up 20.9% year on year 🛜 9.8% (millions of ven) Full year First half-year 7,161 (forecast) 5,893 5,509 4,427 3.345 2020.3 2021.3 2022.3 2023.3

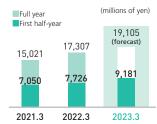
saw a substantial increase in sales, particularly in ink also increased significantly.

# Market conditions by region for the first half of the fiscal year ending March 2023

# Japan

# Net sales: 9.181 million ven Up 18.8% vear on vear

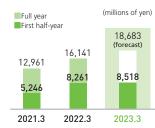
Sales in the IP market remained strong, mainly for new products. In the FA business, orders were strong despite the impact of delays in the procurement of materials, resulting in a substantial increase in sales. As a result, overall revenue increased significantly.



### Europe

# Net sales: 8.518 million yen Up 3.1% year on year

Sales continued to be negatively impacted by the Russia-Ukraine issue, but sales were strong in Germany, the United Kingdom, Portugal, and France, despite the varying level of effects in other major countries. Sales in the TA market declined, but sales in the SG and IP markets were firm. The demand for ink was also solid. As a result, revenue increased overall due in part to the positive impact of exchange rates.



# Asia, Oceania, and Others

# Net sales: 9.169 million yen Up 24.0% year on year

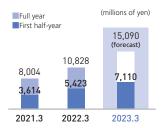
Despite the impact of lockdowns in China, sales in Thailand, India, Indonesia, and other countries grew significantly in the TA market as well as in the SG and IP markets, where sales trends remain favorable. Sales of inks and spare parts were also strong, resulting in a significant increase in revenues in this region.



# **North America**

# Net sales: 7.110 million yen Up 31.1% year on year

Sales in the IP market expanded favorably for both new and existing products, and sales of products for the SG and TA markets were firm. Sales of ink were also strong, resulting in a substantial increase in revenues due in part to the positive impact of exchange rates.



### **Business performance for** e first half of fiscal year ending March 2023

# We provide products and services to customers in approximately **150** countries and regions

Consolidated net sales outside Japan

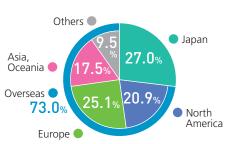
24.798 million yen

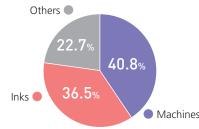
Percentage of consolidated net sales

73.0%

## Percentage of net sales by region







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